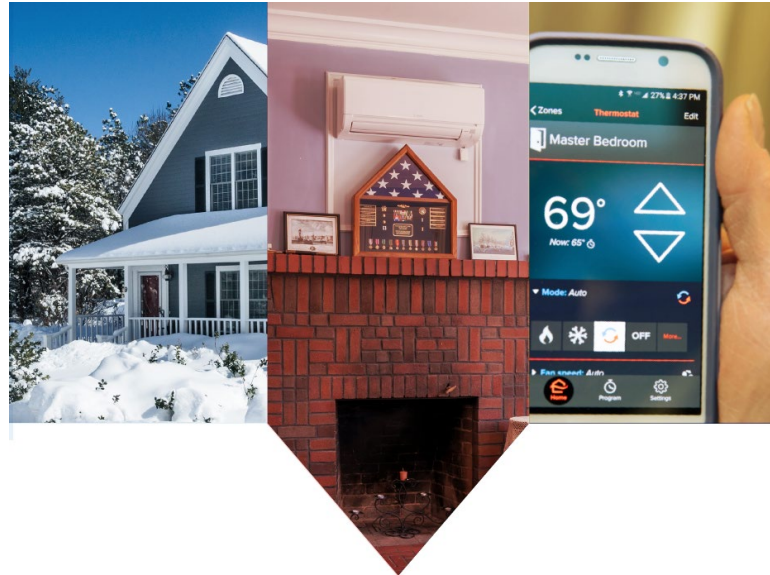


Harnessing Technology to Engage Customers'



Connected Equipment – Kevin DeMaster

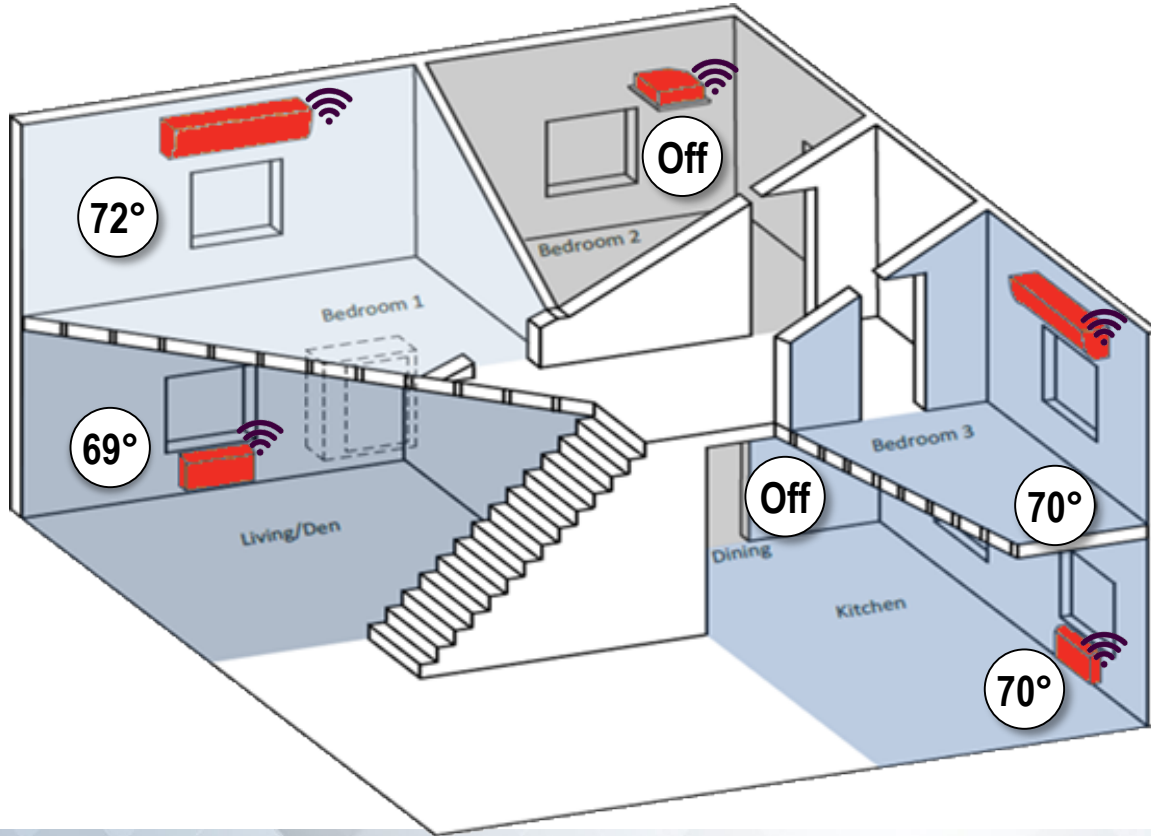
Challenge YOUR Thinking! - COMFORT



Technology Advancements - Zoned Comfort Solutions™



Complete Control with Wi-Fi



MITSUBISHI ELECTRIC TRANE HVAC US

Connected Control Solutions

Customer choice to control & monitor their Mitsubishi Electric indoor units.



Any Smart Thermostat

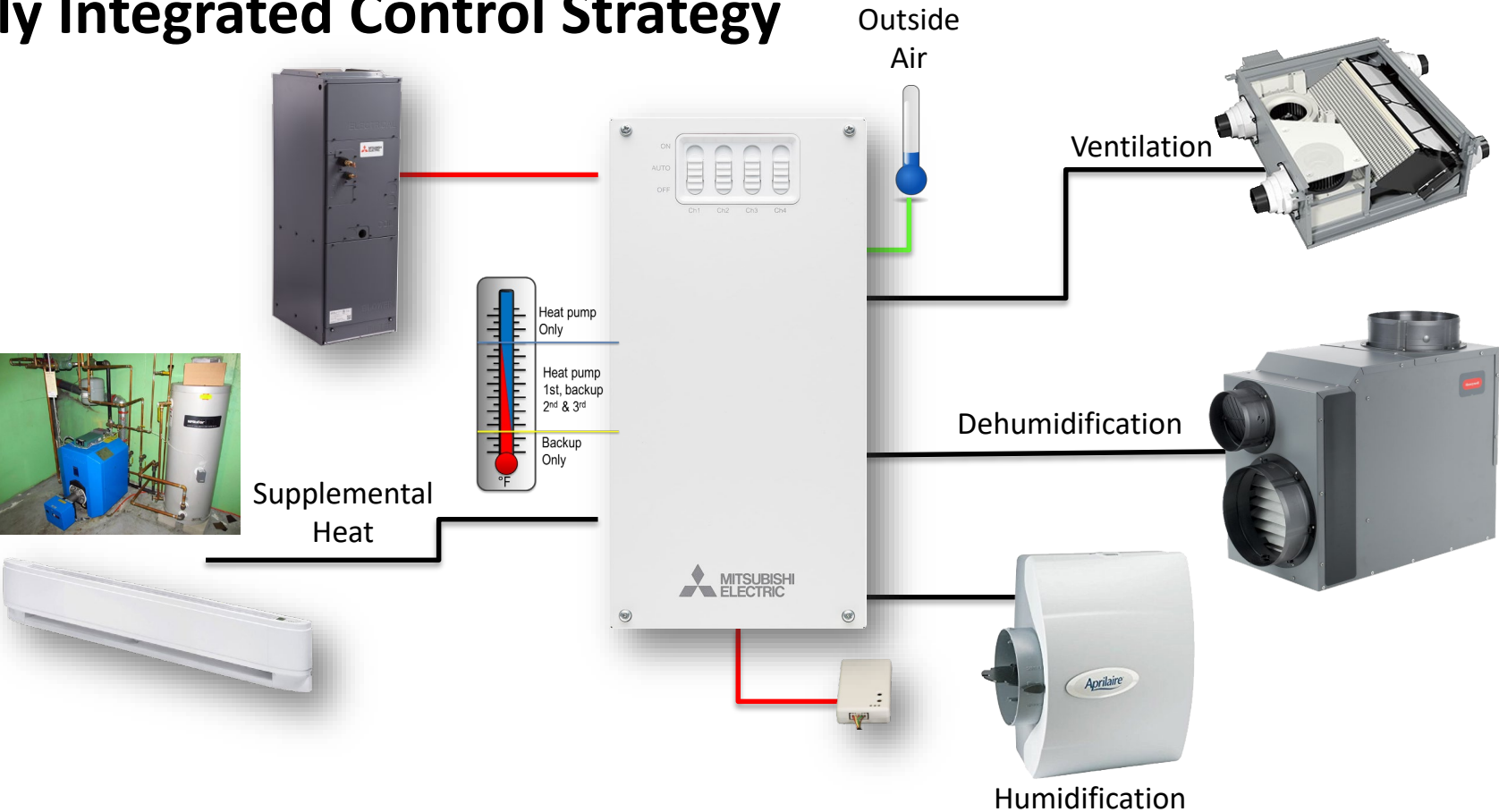


Kumo Cloud



Kumo Station – Full Integrated Solution

Fully Integrated Control Strategy



Utility Connected for DR

Utility Company
"Smart Grid"



Initiates DR event
(WiFi, Zigbee, 4G)

USNAP Interface



Utility provides
CTA-2045 module

Indoor Unit



Reduces cooling demand,
saving money for the customer
and load for the grid

Thank You

