

Artificial intelligence, real savings

Influencing action with AI and behavioral science

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Senior Director, Product Strategy Oracle Energy and Water January 30, 2024

Welcome to the jungle ...the AI jargon jungle

A system doing work that typically needs human intelligence

A predictive algorithm that's been trained rather than programmed with rules

A layered ML model that performs complex tasks by learning intricate patterns in data

A deep learning model that generates content by predicting intent and each next bit of content to create

Artificial Intelligence Machine Learning Deep Learning Generative AI

Continuous learning: the key to AI for energy management



Collect the data

Layer available datasets, and continually add customer inputs

Automate the experience

Engage customers across channels with personalized insights & offers





Train the models

Predict customer attributes, energy insights, and next best actions



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Thanks for your response!

Want to get even more personalized tips and insights? Tell us a little more about your home and how you use energy with a quick, 5-minute survey.

START YOUR ENERGY SURVEY

Each tap or click improves the accuracy of the model's predictions





Deep learning models now enable

up to 99% accuracy

in appliance usage disaggregation



UtilityCo

Melia Andersen Acct ****1234 1234 Main St.

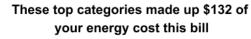
Here's how your most recent bill breaks down

Oct 1, 2020-Nov 1, 2020

Prou spent \$15.80 more on electricity compared to last bill period

This bill \$184.23

Last bill \$168.43



Heating Water Heating Laundry
\$77 \$34 \$21



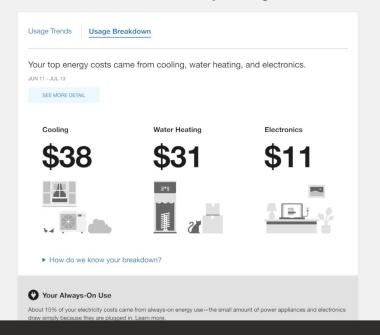
Most Recent Bill Upcoming Bill

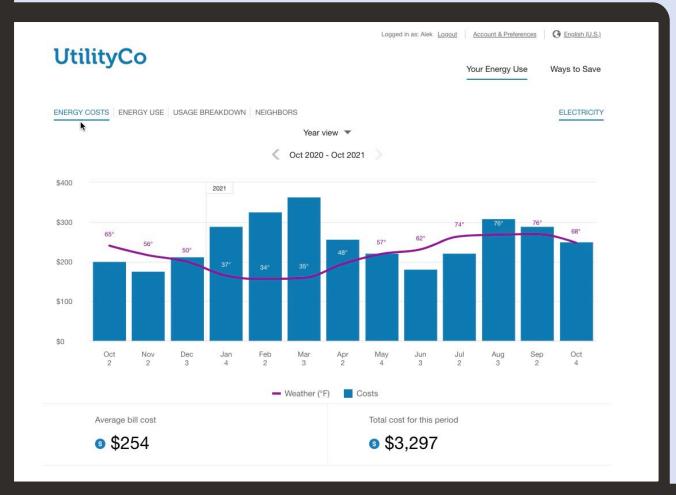
Here's how your bill breaks down





Let's look at a few more trends in your usage





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123 Energy Way, Austin, TX 12345-6789

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******AUTO**5-DIGIT 12345

SARAH CLARK 1000 SUNSHINE BUVD

1000 SUNSHINE BLVD APT. B AUSTIN, TX 12345-6789

Home Energy Report: Usage Spotlight

October 3, 2021 Account #1234567890 1000 Sunshine Blvd, Apt. B Austin, TX 12345-6789





You could be saving more on heating and cooling

Promotional Home Energy Report

Where you could save based on last year

Sep 19, 2020 - Sep 18, 2021

Heating and Cooling

43%

of your total energy use last year

\$358

spent last year

You were selected to receive this report because you may be using more than the regional average for this energy use category. Numbers are approximate.

A heat pump could help you save



Get up to \$4,000 on an air-source heat pump

When used year-round, heat pumps are one of the most cost-effective ways to heat and cool your home. Upgrade to an ENERGY STAR® air-source heat pump to save up to 50% on your heating costs.

If your home is electrically heated, you can also receive up to \$4,000 when you install a qualifying energy efficient air-source heat pump.

To learn more, visit utilityco.com/heatpumprebate.



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Account #*****7890

Sarah,

Last year, your top 3 energy costs came from heating, cooling, and water heating







Heating was your highest energy use this period

Heating

13%

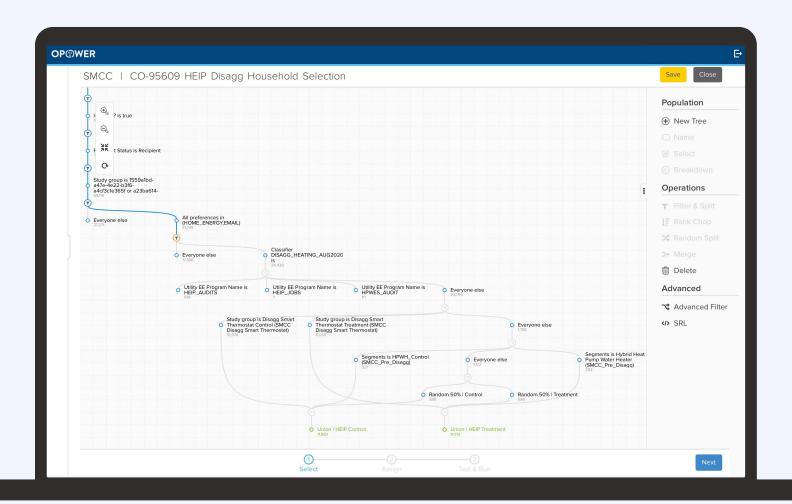


SMECO's goal: **Faster program adoption**

Maryland stakeholders asked SMECO to innovate: use smart meter data in new ways to accelerate demand-side management program adoption.



Opower AI identified customers with high appliance-specific usage



SMECO & Opower identified customers by their appliance-level energy use

Opower matched customers to SMECO program offers



SMECO delivered disaggregation-powered HERs with personalized offers

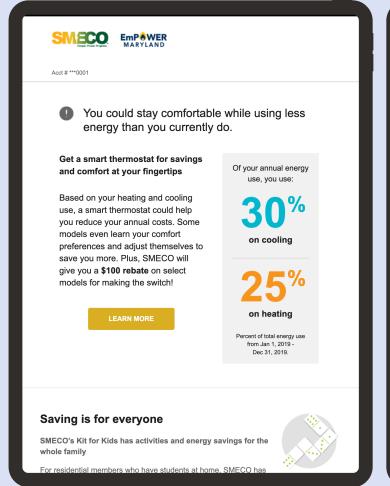
Spring

Water Heating

Acct # ***0001 How much energy could you save by using a more efficient water heater? Water heating accounts for 21% of your annual energy usage, which is higher than most homes in your area. Save more this spring! Reduce your water heating costs by up to 50% with a qualified hybrid heat pump water heater and get a \$500 SMECO instant rebate at participating retailers. Energy savings shown are estimates; actual results may vary based on home attributes, usage, and other

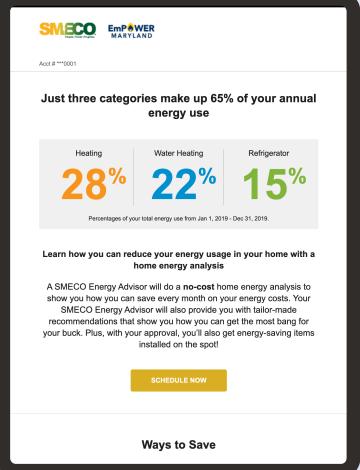
Summer

Smart Thermostats



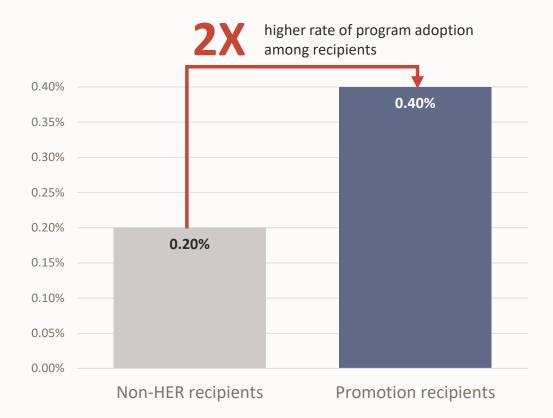
Fall

Home Energy Improvement Program (HEIP)

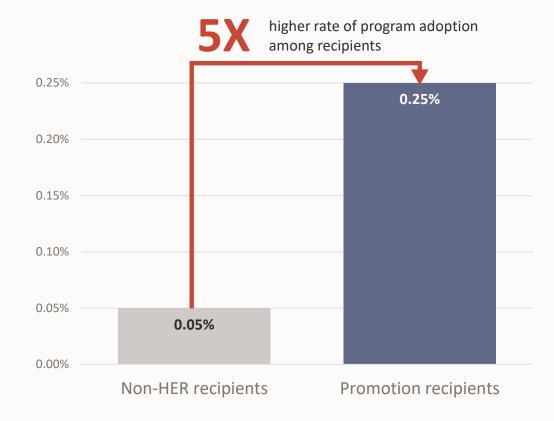


SMECO achieved 2X more thermostat adoption and 5X HEIP participation

Smart thermostat adoption rates among SMECO promotion recipients vs. non-HER recipients



HEIP program adoption rates among SMECO pilot promotion recipients vs. non-HER recipients





SMECO

5X faster home energy improvement projects

nationalgrid

2.9X faster weatherization adoption



2X faster thermostat purchases



+1,000,000 home energy checkups

