

Energy Audits

Michigan Farm Energy Program



MICHIGAN STATE UNIVERSITY

- Agricultural operations significant energy usages
 - Opportunity to reduce costs
- Utility rates increasing 1% per year or more
 - 2009 - \$0.09/kWh
 - 2021 - \$0.15/kWh



- Created within MSU Biosystems & Engineering Department
 - **Truman Surbrook, PhD**
 - **Aluel Go, Outreach Specialist**
- Developed training & certification program
 - MSU Certified Energy Auditor, 2009
 - Dan Schrauben, PE
 - Schrauben Associates, LLC

MI Farm Energy Program

- Michigan only State with Certified EA training
- Tier 2 EA per ASABE/ANSI S16 Standard
- Recognized by USDA, State, & utility programs
- MI FEP protocols adopted as part of USDA national guidelines
- Secured funding for energy auditor compensation

Utility Program Participation

- Utilities had energy efficiency program for Residential, Commercial, & Industrial
- Convinced & assisted utilities to develop agricultural component into EE programs
- Utilities incorporated over 40 agricultural-related measures
- Utilities provided farm energy audit rebate
- Pushed for utilities to reduce cost burden for utility extensions

Michigan Farm Energy Program

- Initially training for Dairy & Greenhouses
- Followed by Irrigation & Grain Drying
- Methodology applicable to variety of entities
- Including – poultry, swine, sheep, beef, equine, popcorn, flower bulbs, organic farms, potatoes, beans, fish hatcheries, blueberries, maple syrup, apiary, & Rural Businesses

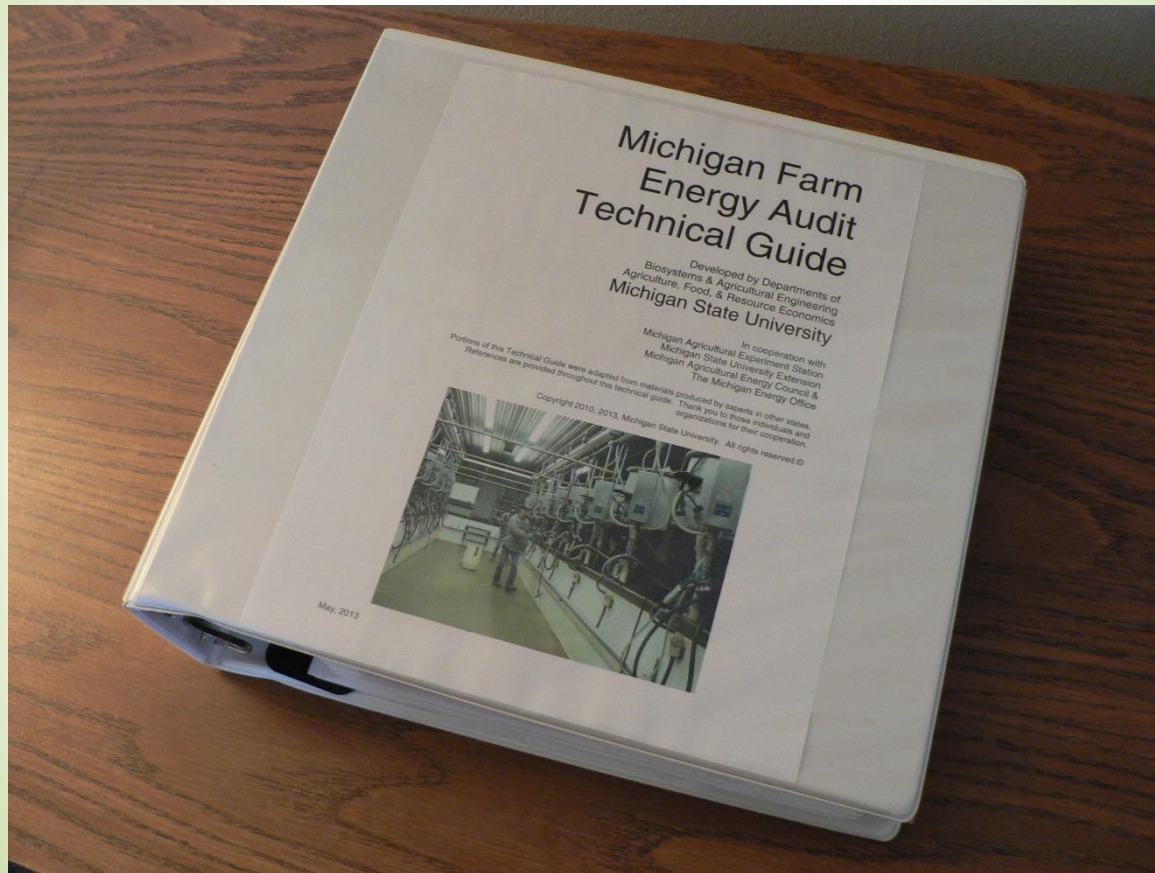
Rural Businesses

- Rural Business – population < 50,000 (per USDA REAP requirement), some exceptions
- Manufacturing - rubber & plastic products, automotive products, injection molding
- Food Processing – fruits, meats, vegetables, hard cider, wine, cheese
- Retail – farm markets, hardware, discount store, resort, lumber, movie theatre, aerial spraying, bulk farm supplies, car wash, & others

MI Farm Energy Program Training

- **Phase I – 3 days of presentations**
 - MSU staff
 - MSU Extension staff
 - Industry representatives
 - Technical manuals
- **Phase II – On site visit to a facility**
 - Obtain data for a group energy audit
 - Prepare group energy audit
- **Phase III – Present EA, critique, finalize & deliver**
- **Phase IV – Independently perform energy audit**
- **Certification upon completion of all 4 phases**

Technical Guide



United States Dept. of Agriculture Rural Energy for America Program

- Prior MI FEP, Michigan ranked 46th for REAP funding among United States
- Energy auditors incorporated technical data into applications & assisted with forms
- Ranking rose to 5th by 2012
- Top 10 ranking maintained to date

Dairy Farms

- **“All put milk into the tank”**
- **Operations & systems vary**
 - **Be observant**
- **Take photos (lots) with permission**
 - **Listen**

Dairy Farms

Variety of Operations

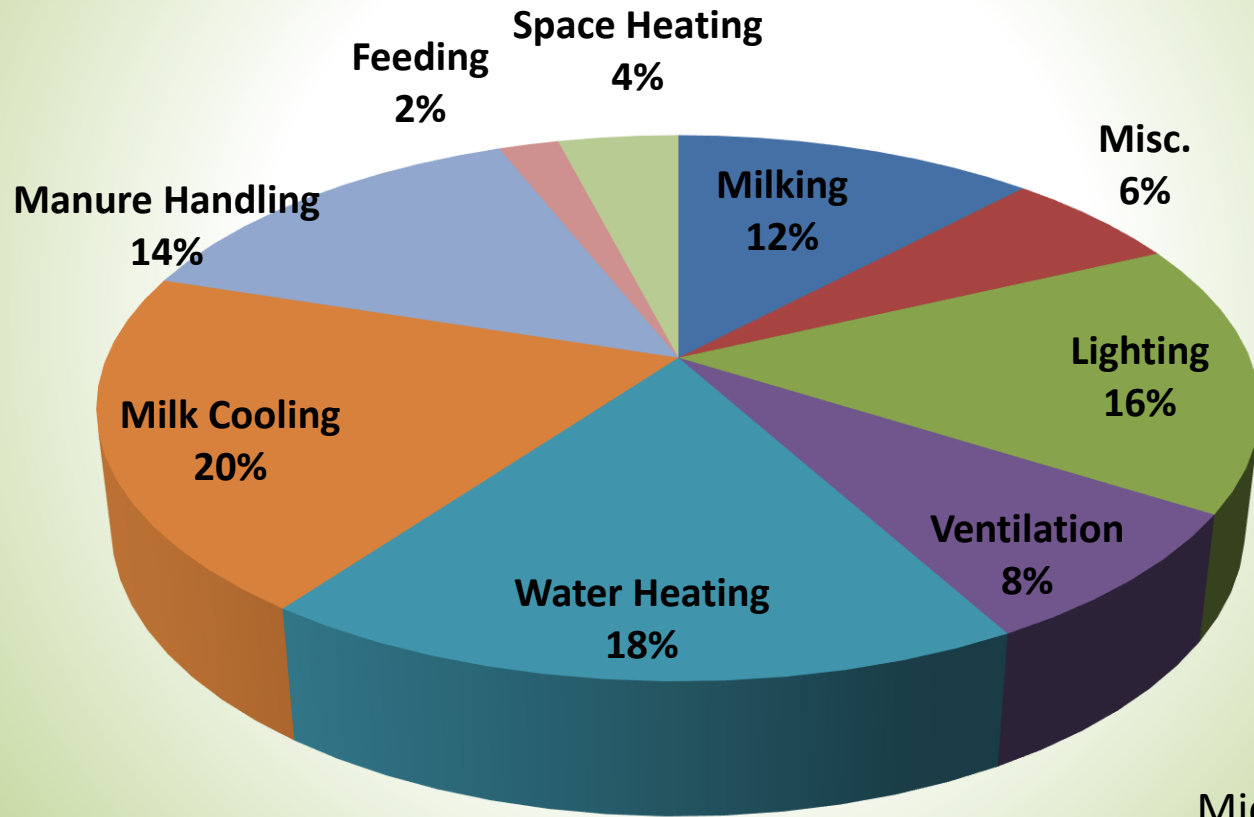
- **Large operations >1,000 head**
- **Smaller operations <50 head**
 - **Fully focused on dairy**
 - **Crop farming with dairy**
- **Multi-generational operations**

Dairy Farms

Variety of Facilities



Dairy Energy Usages



Michigan 2010

Dairy - Challenges & Opportunities

- Numerous energy components
- Ranges of equipment
- Facility variations
- Facility layouts
- Parlor configurations
 - Parallel
 - Herringbone
 - Carousel (Rotary)
- Lighting
- Cooling
- Pre-heating
- Water heating
- Variable frequency drives
- Ventilation

Energy Audit List

1. Three-years of utility bills
2. Monthly milk production records
3. Building, labels, and dimensions.
4. Milking parlor & milking times
5. Milk tank & size
6. Feed cost/cow/day.
7. Diesel/gas usage
8. Plate cooler information
9. Vacuum pump horsepower
10. Condensing units
11. Milk receiver pump
12. Water usage /day
13. Watering tanks & heaters
14. Hot water heater & storage
15. Preheater
16. Pumps/compressors
17. Other motors & uses
18. Manure lagoon, gallons
19. PTO operations
20. Block heaters
21. Ventilation fans
22. Space heaters
23. Lighting & lighting levels
24. Exterior lighting, type

Energy Audit Reports

- Summary & conclusions
- Existing & proposed conditions
- Production records & utilities
- Twenty sections - 20 to 50 pages
- Data & calculations - 20 to 40 tables
- Figures & photos – 15 to 20

Energy Audit Report

A. Dairy Farm Energy Audit

B. Energy Conservation Measures

Summary

C. Potential Emission Reductions

D. Dairy Farm Description

E. Milk Production

F. Livestock Management

G. Electricity & Fuels

H. Fuel Types & Energy Generation

I. Water Usage

J. Variable Speed Drives

K. Milk Cooling

L. Water Heating

M. Washing

N. Manure Handling

O. Ventilation Fans

P. Lighting

Q. Occupancy Sensors

R. Shop Heating

S. Potential Funding Sources

T. Acknowledgement

Energy Conservation Measures Summary (Dairy, 1,400 milking)

Electricity Energy Source	Savings/Year			Cost to Replace	Payback (Years)
	Energy (kWh)	Energy (MMBtu)	Revenue (\$)		
Lighting	124,606	425.2	\$17,694	\$45,502	2.6
Occupancy Sensors	30,358	103.6	\$4,311	\$4,350	1.0
Vending Machines	4,205	14.3	\$597	\$200	0.3
New Slurry Pumps	684,093	2,334.1	\$96,947	\$164,901	1.7
Parlor Vacuum Pumps VFD	98,856	337.3	\$13,840	\$6,699	0.5
Special Needs Vacuum Pumps VFD	3,684	12.6	\$523	\$5,586	10.7
Calf Barn & Old Milk Hse Water Heaters	66,334	226.3	\$4,660	\$4,500	1.0
Liquid Propane Energy Source	Savings/Year			Cost to Replace	Payback (Years)
	Energy (Gallons)	Energy (MMBtu)	Revenue (\$)		
New Pre-Heaters	2,110	193.0	\$4,220	\$11,441	2.7
Parlor Tankless Water Heater	505	46.2	\$1,009	\$4,500	4.5
Calf Barn & Old Milk New Water Htrs	(2,380)	(217.7)	(\$4,759)		
Hot Water Pipe Insulation	1,024	93.7	\$2,048	\$159	0.1
Energy Star Washing Machine	110	10.1	\$221	\$900	4.1
Totals - Electricity & Liquid Propane		3,578.7	\$141,311	\$248,739	1.8

Production & Operation Improvements

- Additional Lighting
 - Improve Lighting Conditions
 - Achieve Recommended Lighting Levels
- Long-day Lighting
 - Milk production – Maximized at 16 hours/day lighting
 - Increases feed & lighting costs
 - Increased Milk Production > lighting & feed \$
- Additional Ventilation
 - Heat Stress = 10% to 20% milk production drop
 - Additional Fans & Controls
 - Increased Milk Production > fan & energy \$
- Proper electric fence grounding
- Document savings for already installed EE features
- Recommend utility rate analyses

Grain Drying

- Cropping operations, primarily corn
- Soybeans sometimes, may become more typical
- Range of sizes – Cropping 500 acres to 25,000 acres
- Grain drying equipment & facilities vary
- Older equipment upgrading to new equipment with more sophisticated control systems

Batch Grain Drying



Continuous Flow Grain Drying Horizontal - Vertical



Continuous Flow – Mixed Flow Grain Drying



Methodology

- Purdue University simulations
- Purdue simulations accepted for REAP funding
- Grain dryer manufacturer simulations
- Now both considered acceptable
- If no simulation (older dryer), then energy auditor makes determination based on data

Energy Audit Information

- Inventory facilities – dryer(s) & storage
- Loading, unloading, motors, & transfer rates
- Energy usage records – 3 years
- Cropping & drying records – 3 years
 - Bushels
 - Moisture ranges
- Diesel PTO operations vs electric motors
- Shop energy usages, heating & lighting

Existing Facilities – 1,300 Acres

Corn, Wheat & Oats



Energy Conservation Measures Summary

System	Energy Savings (MMBtu/Year)			Savings (\$/Year)	Cost to Implement	Payback (Years)
	Total	Savings	Savings %			
Existing Grain Drying	751.0					
Proposed Grain Drying	387.7	363.4	48.4%	\$13,533	\$113,514	8.4
PTO Operation	29.0					
Electric Motor in lieu PTO	0.4	28.6	98.5%	\$713	\$657	0.9
Grain Drying Subtotal			50.2%	\$14,246	\$114,171	8.0
Existing Lighting	8.3					
Proposed Lighting	2.1	6.2	75.2%	\$292	\$1,250	4.3
Combined Energy Savings		398.1	50.5%	\$14,538	\$115,421	7.9

Existing Grain Facilities

7,000 Acres - 600,000 bu. corn
Corn, wheat, & soybeans



Existing Grain Dryers

Kan Sun & Meyer Morton Tower Dryers – 1970 Models



New GSI Tower Dryer



New Grain Drying Facilities

New Location

Shop, Equipment & Storage Buildings



Grain Drying Energy Audit

- Cropping 7,000 Acres
- 600,000 bu/yr of corn
- Purdue University simulation
- 40% energy savings
- \$200,000 project
 - Tower grain dryer
 - Installation
- 5.7-year payback

Grain Dryer Selection

- Energy Auditor does not select grain dryer
- Owner determines proposed system
 - Owner review of various brands
 - Others' experiences
 - Long-standing working relationship with a particular supplier

Grain Drying Controls

- Remote monitoring and control
- Touch screen, animated, graphical interface
- Control box installed remotely in a separate control room
- Control multiple augers emptying each cycle for easy start-up
- Adjustable staged starting of fans and heaters
- Grain-temperature sensors for moisture control
- Memory recall for running history & troubleshooting



Grain Drying Energy Audit



- 1990 vintage top dryers
- 140,000 bushels/yr
- Updated controls & electrical panels
- Keep existing grain dryers
- Added generator for 3-phase electricity
- ~\$80,000 project
- ~60% energy savings
- <3 years payback

Non-Energy Considerations

- Improved operating conditions
- Improved and more consistent grain quality
- Easier to operate, even operate remotely
- Increased drying capacity
- Allow harvesting operations to proceed in a timely manner

Greenhouses

- Michigan 3rd in the nation for bedding plants
- Celery - primary field crop
- Evolved to enclosed operations & bedding plants
- Southwest MI and Western MI numerous greenhouse operations



Greenhouses



Greenhouse – 10 Acres
Bedding Plants – Wholesale
Natural Gas - \$250,000/year



Organic Farm – 12 field acres
Wind & solar power
Greenhouse – 1,200 sf
Area Heating to Bench Heating
\$13,000 – 0.4-year payback

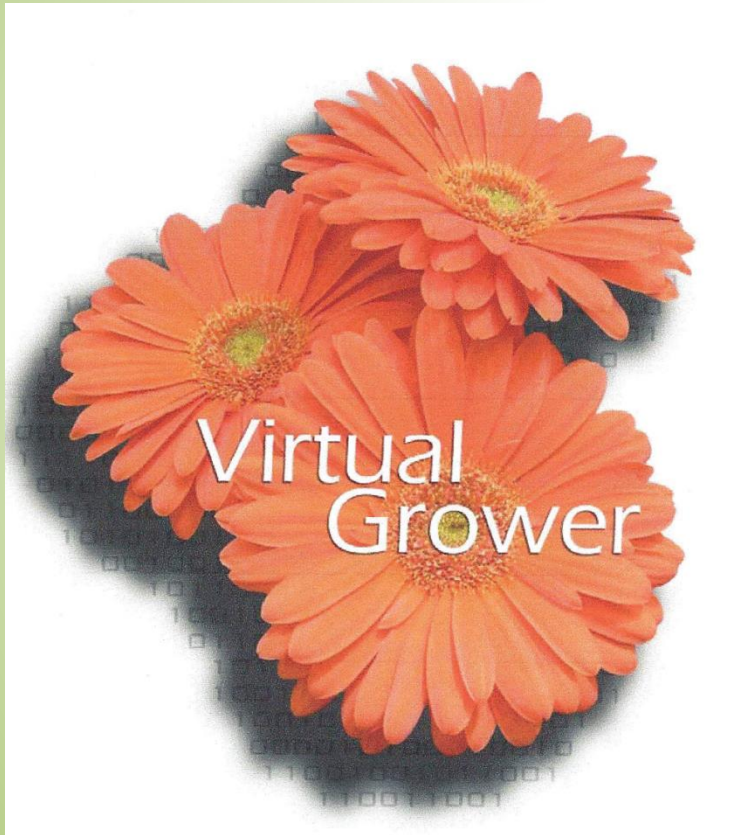


Energy Audit

- MSU Extension staff
- Greenhouse operators
- MSU technical data
- University publications
- Virtual Grower simulation



Greenhouse Energy Simulation



- Computer simulation for greenhouses
- Available from USDA website
- Developed by University of Toledo
- Released in 2006
- Updated and upgraded (MSU input)
- Version 3.0

Virtual Grower

- Planning tool for greenhouse users & growers
- Operating variables impact on heating costs
- Input information – existing & proposed
 - Temperature settings
 - Heating days
 - Heating degree days (on-line or VG)
 - Types of heating systems
 - Fuel types
 - Greenhouse shape & construction

Energy Conservation Measures Summary

6 acres – indoor, 7 acres - outdoor

Item	Energy Savings (MMBTU)	Savings (\$/year)	Cost to Implement	Payback (years)
Hi. Eff. Unit Htrs	2,797.7	\$19,530	\$152,600	7.8
Weatherization	4,046.3	\$28,245	\$69,751	2.5
IR Film Covering	1,931.8	\$13,485	\$5,580	0.4
Energy Curtains	1,000.1	\$6,982	\$62,124	8.9
LED Lighting	290.1	\$10,372	\$32,407	3.1
Water Heaters	1.5	\$53	\$400	7.6
Pipe Insulation	2.4	\$87	\$25	0.3
Wtr Htr Blankets	8.8	\$313	\$60	0.2
New Refrigerator	5.0	\$177	\$450	2.5
Vending Miser	14.3	\$513	\$400	0.8
Occupancy Sensors	159.7	\$5,709	\$1,200	0.2
Totals	10,257.7	\$85,466	\$324,997	3.8

Irrigation



IRRIGATION

- Irrigation Equipment Options
- Energy Options – Fuel Types
 - Diesel
 - Electricity
 - Natural Gas
 - Propane
 - Gasoline
- Electricity & Power Issues – 1 phase or 3 phase
- Phase Converters
- Variable Frequency Drives
- Lower pressure sprinklers

Diesel Fuel to Electric Motor

- Diesel fuel was choice when irrigation systems started being utilized in the 1970's
- Fuel cost was about \$0.70/gallon
- Three-phase electricity was not readily available in rural areas (still the case in many areas)
- Diesel fuel prices increased to approaching \$4/gallon
- **Under \$2/gal – electricity is more efficient than diesel**

Discontinue Diesel Fuel Usage

- Diesel fuel spillage
 - Withdrawing water from watercourse
 - Wells in low-lying areas
- Diesel fuel theft



Electricity Extension

- Construction of power lines cost as much as \$50,000 to \$100,000 per mile
- Even when lines are nearby, the cost of installation is considerable.
- Utility had charged the customer for the full cost of installation
- Extension now based long-term revenue & other customers reducing costs
- One case – electricity extension from \$40,000 to \$4,000

Irrigation Energy Audit

- Five center pivot irrigation systems
- Converted from diesel to electric motors
- Added phase converters on all systems
- Added VFD on three systems
- ~\$80,000 project cost
- 3.3-year payback
- >75% energy savings

Data Acquisition

- Operator provided Irrigation Assessment information
- Irrigation flows and fuel usages for each irrigation system
- Cost estimates for proposed improvements
- Plat maps pinpointed system locations
- Location information used to provide aerial maps, elevation data, and USDA soils data

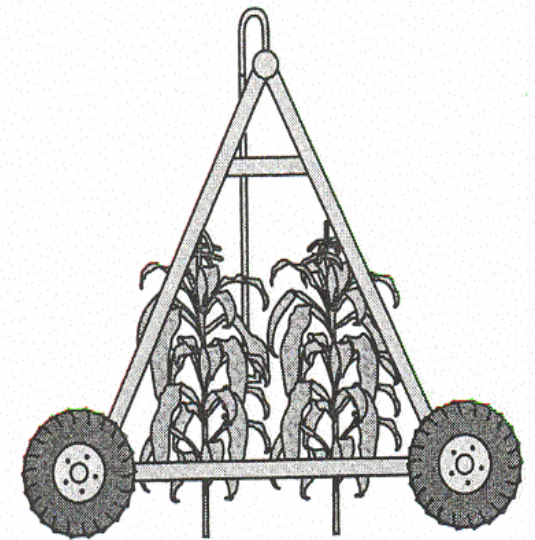


Replace Existing Pump



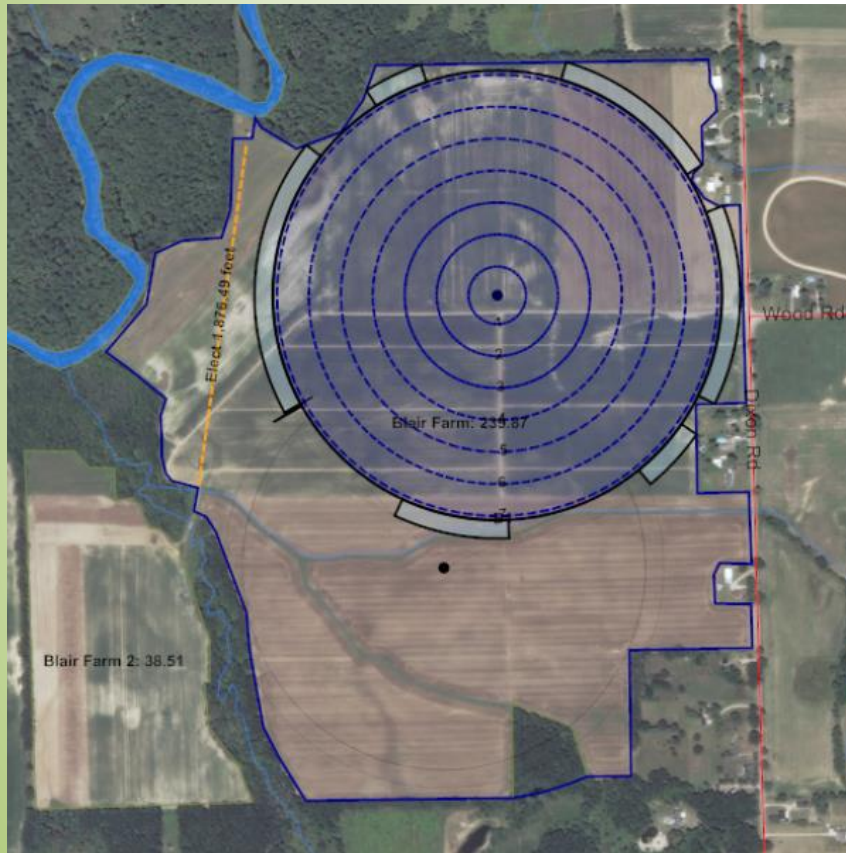
Proposed Irrigation Upgrade

- Pressure reduction due to low head sprinklers that replace impact sprinklers.
- Operate the irrigation system at lower pressure, at 45 psi in lieu of 85 psi.
- Install 30 hp electric motor in lieu of existing 100 hp
- \$25,000 project cost
- <2 years payback
- 67% energy savings



Sprinklers on drop tubes in crop canopy.

Proposed Center Pivot Coverages



Non-Energy Considerations

- Improved irrigation system operating condition
- Ability to provide irrigation according to system demand
- More uniform water application
- Ease of operation, less labor (elimination of the traveler rig method)
- Reduced runoff, reduced evapotranspiration & reduced erosion potential
- Better management of the water resources.

Food Processing

- Lighting
 - Electric Motors
 - Cooling Systems
 - High Speed Doors

Lighting – Apple Storage Facility

- Over 200 T8 lighting fixtures installed in 2012, replacing T12 fluorescent
- Installed for energy savings
- Evaluated LED tube lighting in lieu of T8
- \$45,000 estimate in 2013, 5-year payback
- LED prices reduced since 2013
- Eliminates need for enclosures (yellowing) for T8 glass
- Health Dept. considerations
 - Enclosures trapped insects
 - Eliminates potential mercury contamination
- LED longer life - reduces hi-bay maintenance

Cooling Systems

- Refrigeration energy control system (ENERSAVE LLC) (MSU alum)
- Installed for 8 million bushels of fruit in MI, NY & Canada
- Savings about 1.5 kWh/bushel/year
- 12,000,000 kWh/year
- Optimizes runtimes of compressors & evaporator fans

Energy Audit

- Energy Saved – 48,501 kWh
- Savings - \$5,334/yr
- Cost - \$16,200
- Payback – 3 years



Grading & Packing



- Sophisticated system
- Each apple – 16 photos
- Color, color variation, size, weight
- Individualized packing
- Within 2 oz. of listed package weight
- 700,000 bu/year
- 70,000 bu in frost year

Automated Hi-Speed Storage Doors



High Speed Doors

- Eliminates cooling losses associated with open doors
- Doors open 6 hours/day during loading & unloading
- Opening speeds up to 130" per second help to maintain critical temperatures
- Maximize workflow and reduce product spoilage
- ~\$14,000 to \$20,000/door
- Established as a prescriptive incentive by utility companies, rather than custom
- \$107,000 cost
- 5 doors
- 75% energy savings
- 3.5-year payback
- \$168,000
- 12 doors
- 30% energy savings
- 5-year payback

Turkey Farms



Turkey Facilities



- 1 Brooder Barn
- 4 Finishing Barns
- Rotating flocks
- 30,000 birds/flock
- 6 to 7 flocks/year

Energy Items

- Heating
- Lighting
- Insulation
 - Walls
 - Doors
- Air Circulation
 - Fans
 - Windbreaks

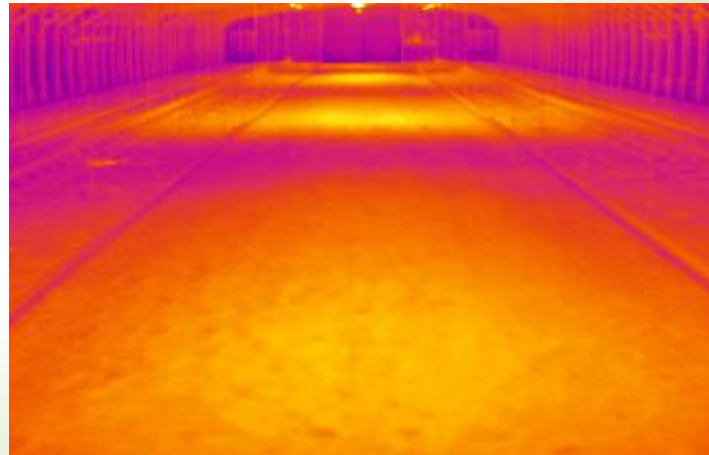
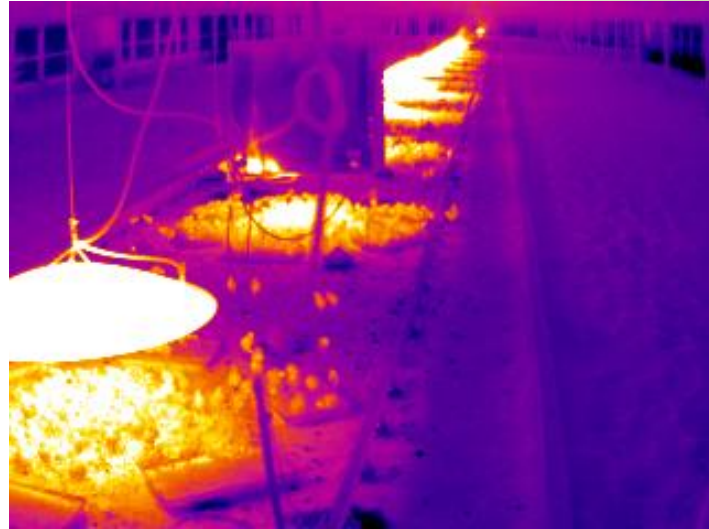


Infrared – Electrical Panels



Methodology

- Inventory – Finish Barns identical
- Unit Heaters or Pancake Heaters vs Infrared Heaters
- Additional Insulation
 - Walls
 - Doors
- LED Lighting
 - Energy savings
 - Behavioral impact
- Fan Efficiency
- Windbreaks

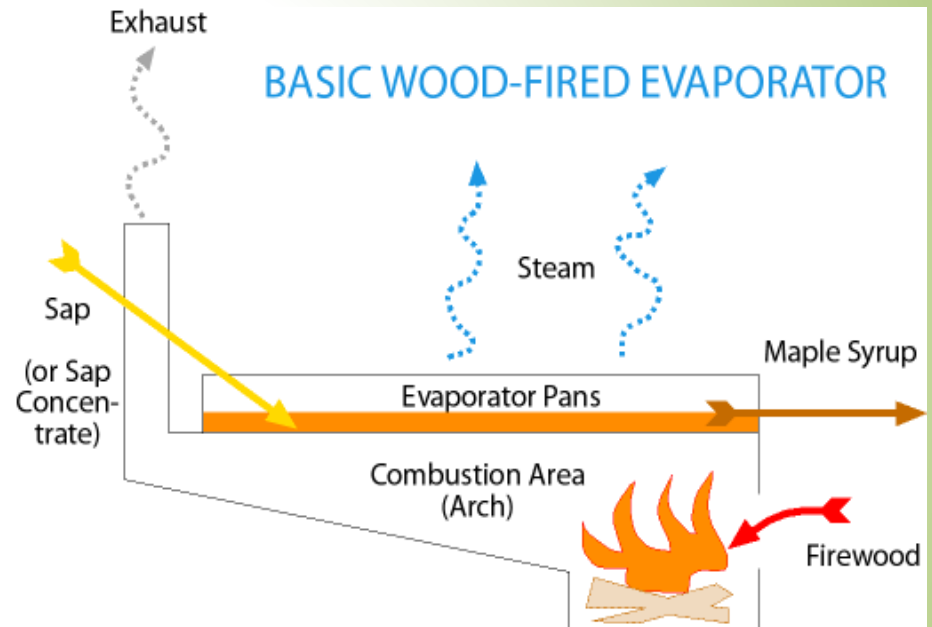


Turkey Farm - Benefits Achieved

- Budgeted \$2,000,000
- Improvements to 5 facilities
- Energy savings
 - Natural gas
 - Electricity
- Reduced mortality
- Faster weight gain
- Labor savings

Maple Syrup Production

- Reverse Osmosis Filters
 - Reduce sap water content 50% to 75%
 - 40 gal of sap to produce 1 gallon syrup
 - Filtering – 10 gal to 1 gal
- Vacuum Assist Collection
 - 30-day season
 - Double sap/tree, 500 taps
 - Common collection point, reduced tractor collection
- \$32,000 project, 4.2-year payback, >80% energy savings
- Michigan is ranked 5th in syrup production



Manufacturing Plant – Boiler Replacement



Energy Conservation Measures

Item	Energy Savings (MMBTU)	Savings (\$/year)	Cost to Implement	Payback (years)
Boiler System	7,309	\$106,077	\$484,013	2.2
Steam Piping	16,556	\$115,895		
Unit Heaters	4,401	\$30,804	\$38,000	1.2
Motors + VFD	1,653	\$48,454	\$31,500	0.7
Vending	52	\$1,520	\$1,600	1.1
Totals	29,971	\$302,750	\$555,113	1.8

Summation

- MI Farm Energy Audit Program is unique
- On-site data acquisition by energy auditor is key
 - Observe operation
 - Obtain first-hand information
 - Provides opportunity to gain insight from owners and operators
 - Issues specific to operations and facilities
 - Goals and potential improvement opportunities
- Training and other resources are important
- Methodology adaptable to any energy using operation or facility
- Innovations and technological advances ongoing



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