



Industrial scale decarbonization

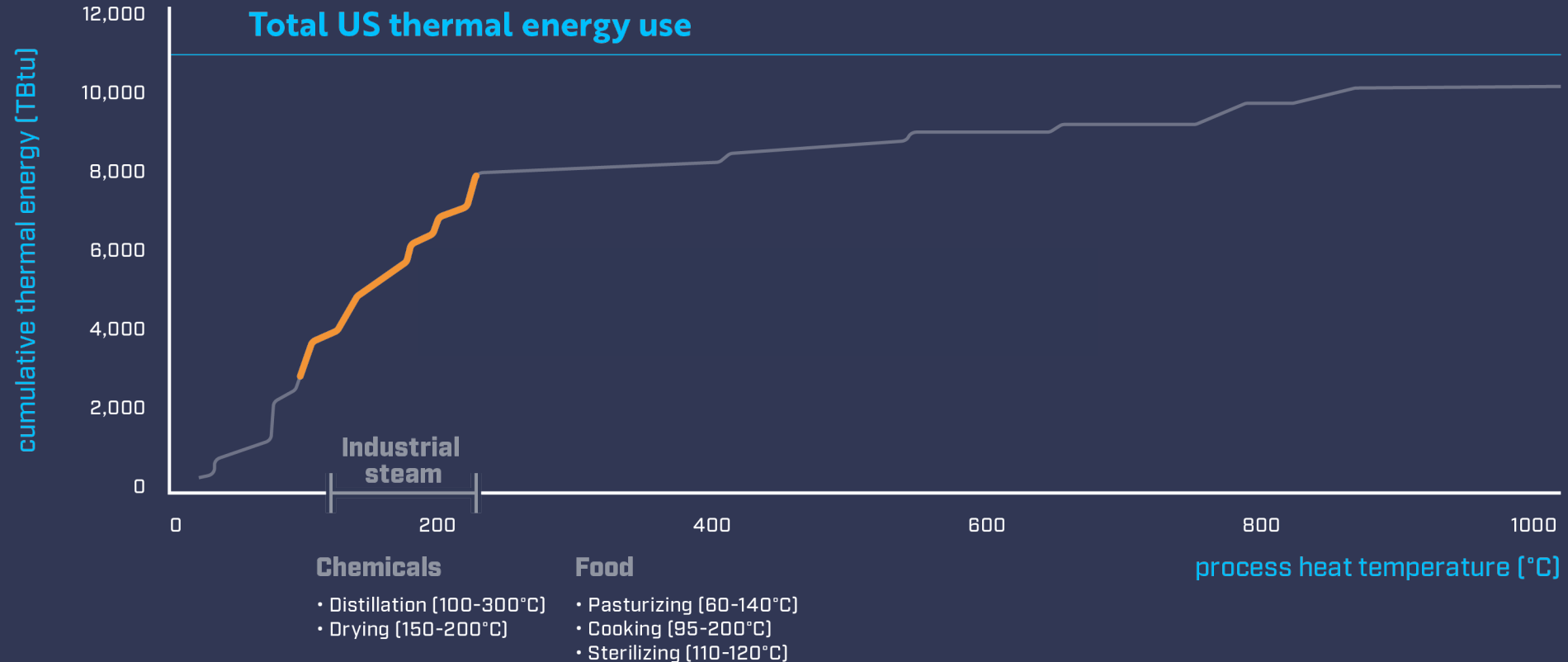
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THE ~~PROBLEM~~ OPPORTUNITY

The sweet spot: Steam temperatures

50% of all process heat is delivered by steam.



The power of steam

Steam accounts for:

50%

of process heat
used in industry

8%

of global primary
energy use

2.25 GT

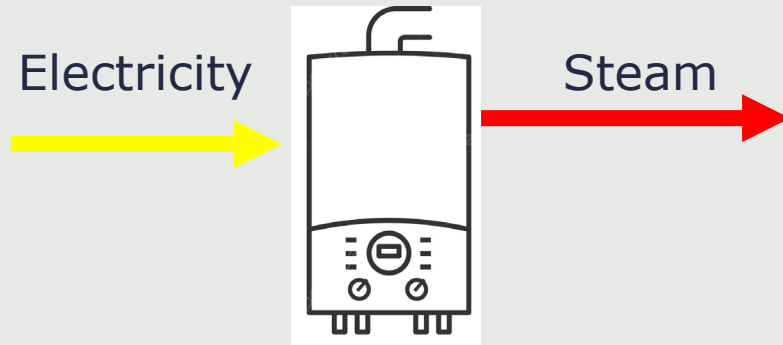
GHG emissions
per year

→ Decarbonizing steam
has huge global impact

Introduction – Steam Generation

Fuel Boiler

State-of-the-art, requires combusting fuel such as natural gas

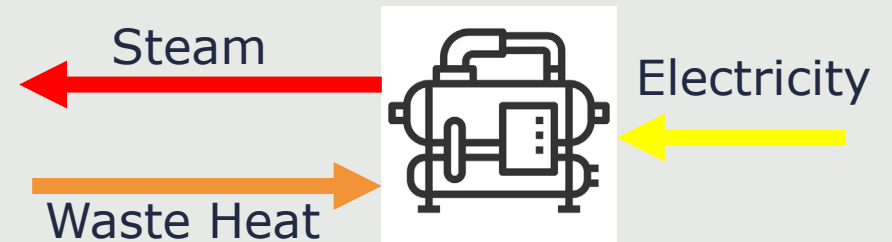


Electric Boiler

Commercially available and low-CAPEX, efficiencies <100%

Waste Heat Driven Heat Pump

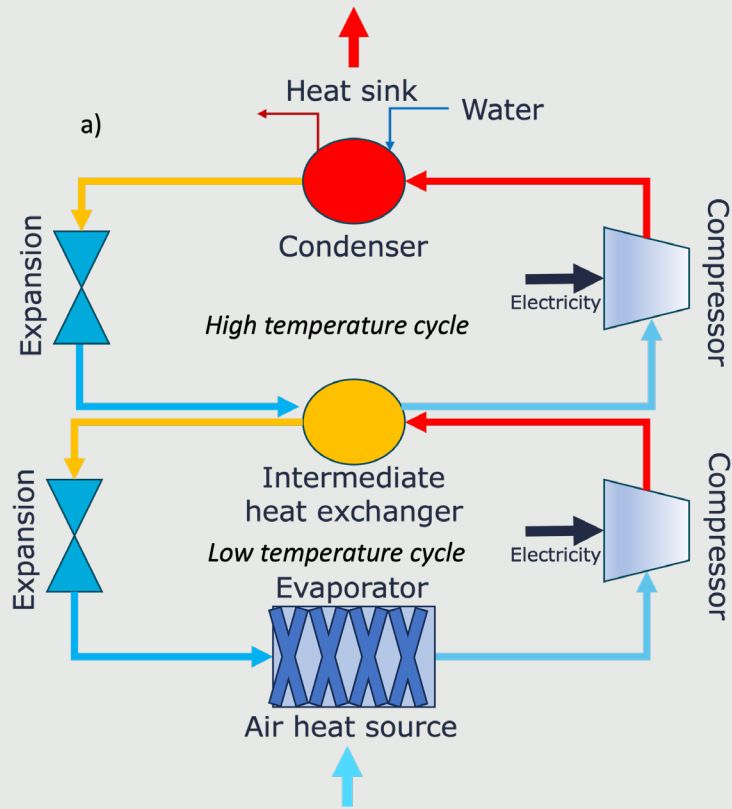
High efficiency, requires site specific engineering for facility integration



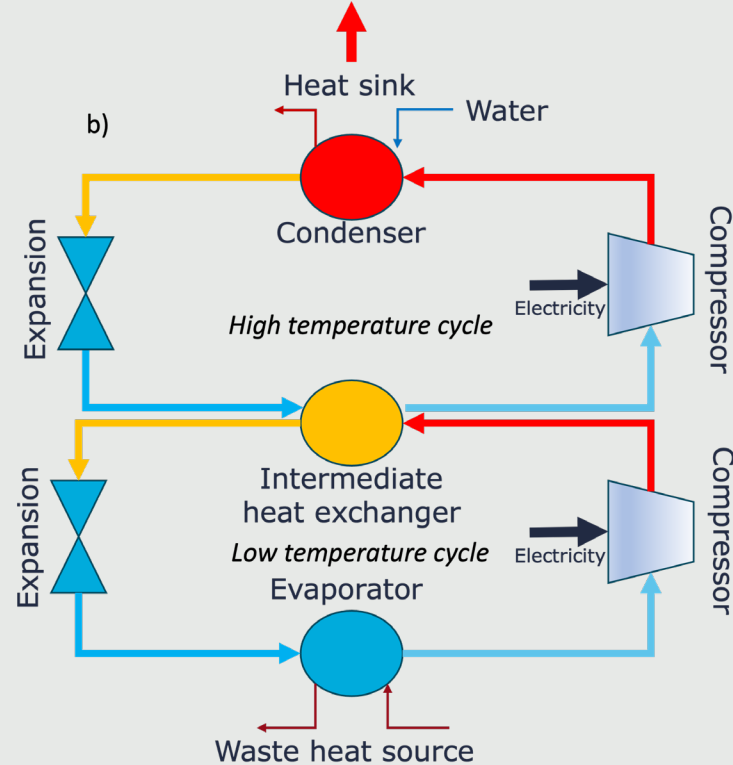
Air-Sourced Heat Pump

Lowered efficiency, reduced integration challenges

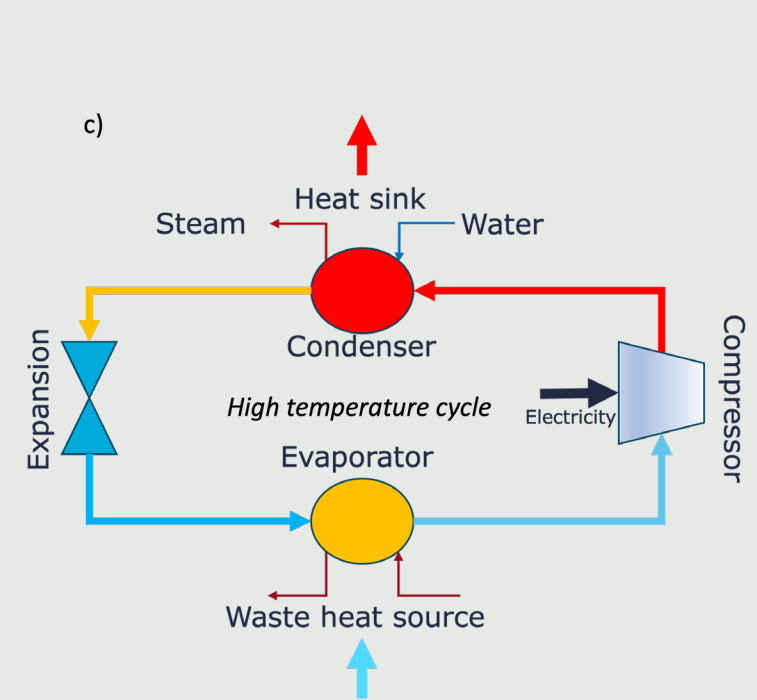
Heat Pump System Configurations



Air-Sourced Steam Generating Heat Pump

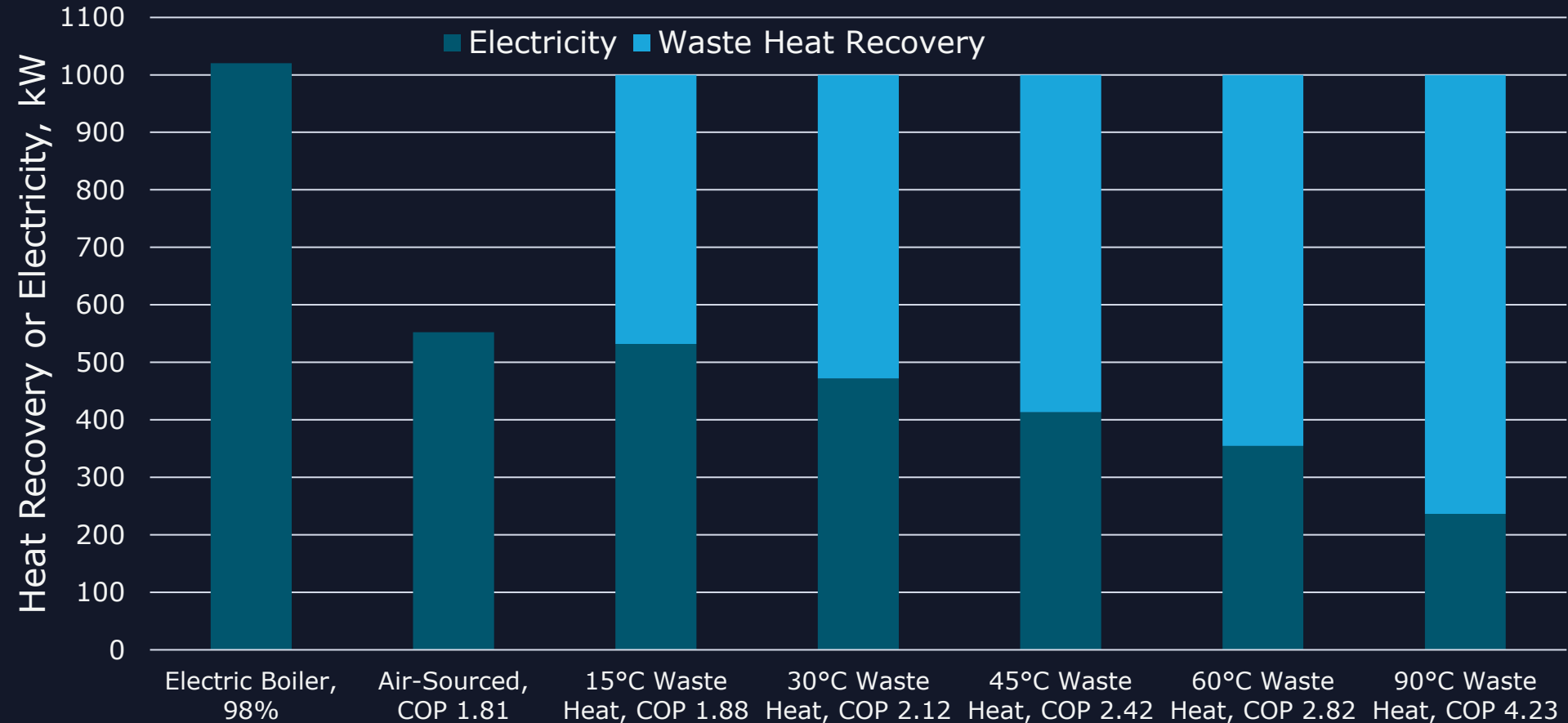


Low-Temperature Waste Heat Sourced ($\le 45^{\circ}\text{C}$) Steam Generating Heat Pump



High-Temperature Waste Heat Sourced ($\ge 60^{\circ}\text{C}$) Steam Generating Heat Pump

Waste Heat Recovery is Good, Right?



* COP values assume 60% of Carnot COP and a steam delivery temperature of 150°C

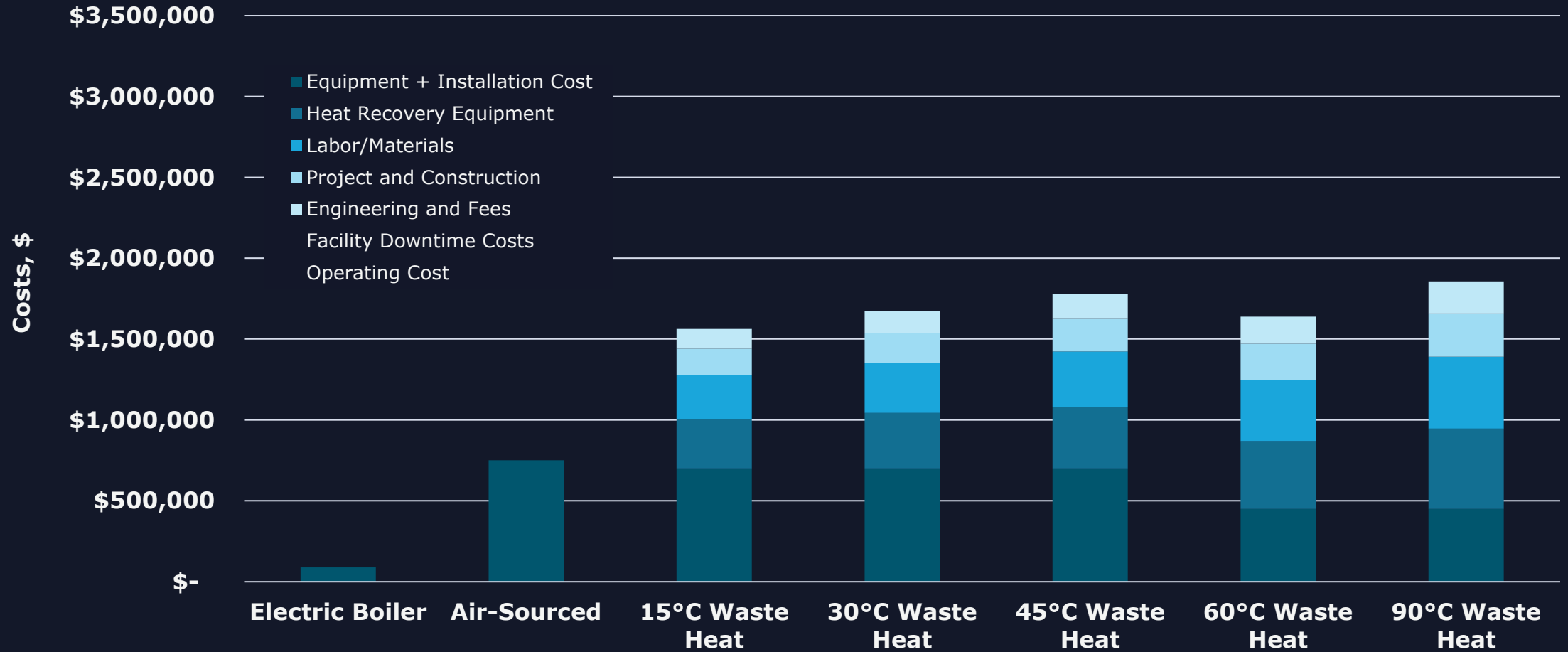
Invisible Costs



* All costs shown are for a 1MW steam capacity installation

** Revenue lost assumes \$100M per annum company and 5 days of lost revenue for the installation period

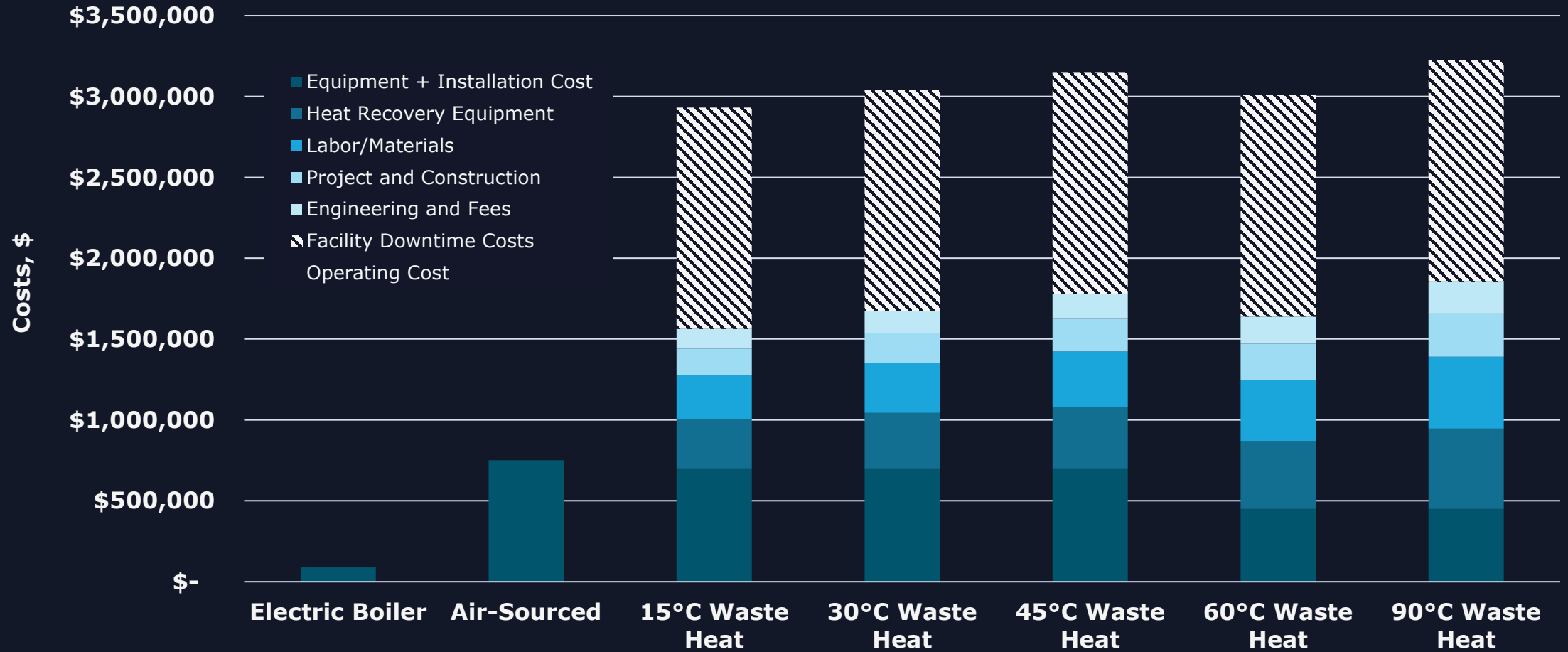
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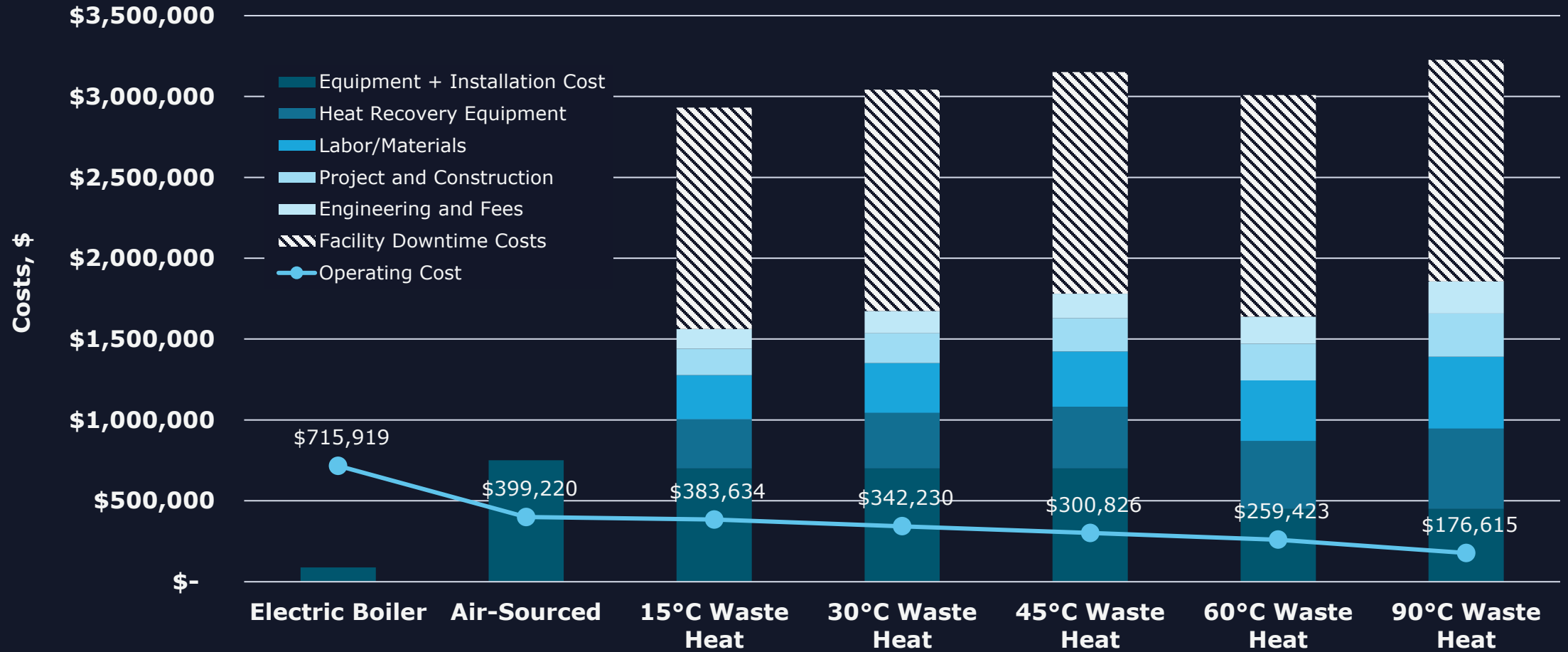
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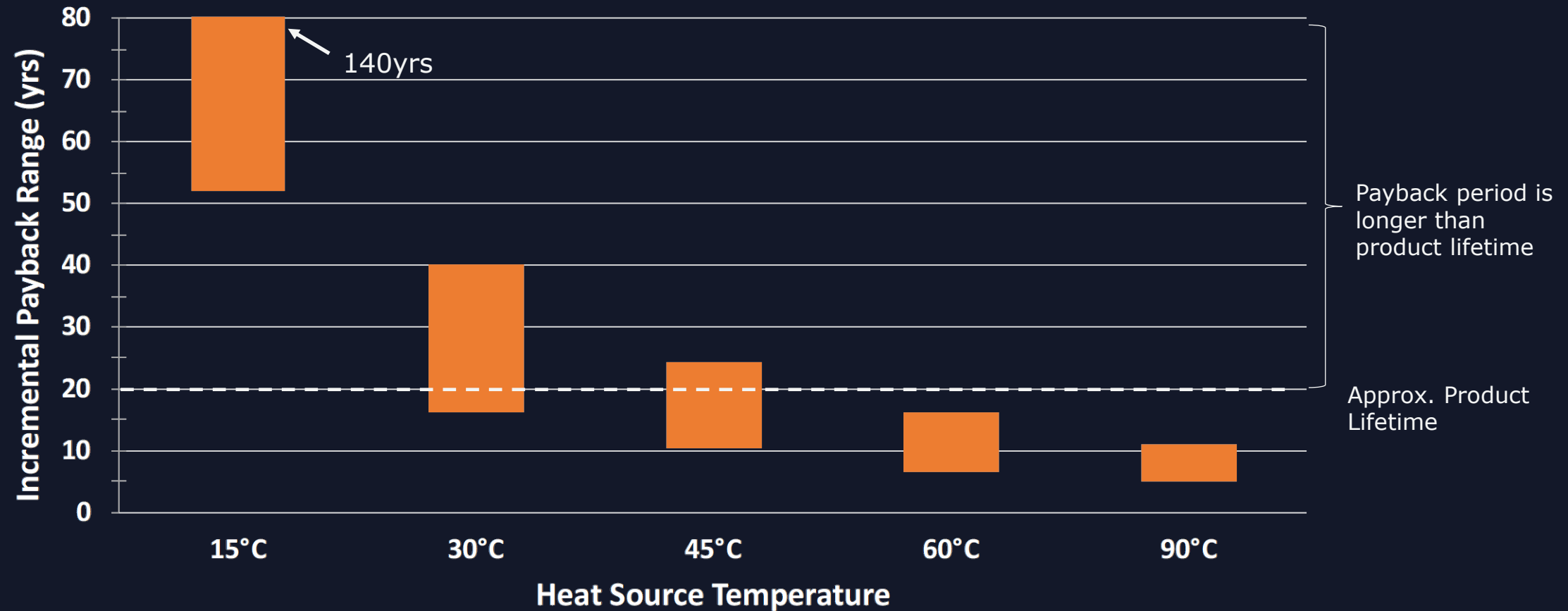
Invisible Costs



* All costs shown are for a 1MW steam capacity installation

** Revenue lost assumes \$100M per annum company and 5 days of lost revenue for the installation period

Simple Incremental Payback Period



* All costs shown are for a 1MW steam capacity installation

** Revenue lost (upper bound) assumes \$100M per annum facility and 5 days of lost revenue for the installation period. Lower bound assumes no facility downtime.

Industrial Steam Requirements

Modular

Must scale to meet global demand

Drop-in

Must install quickly and deliver instant results

Minimize integration 24-7

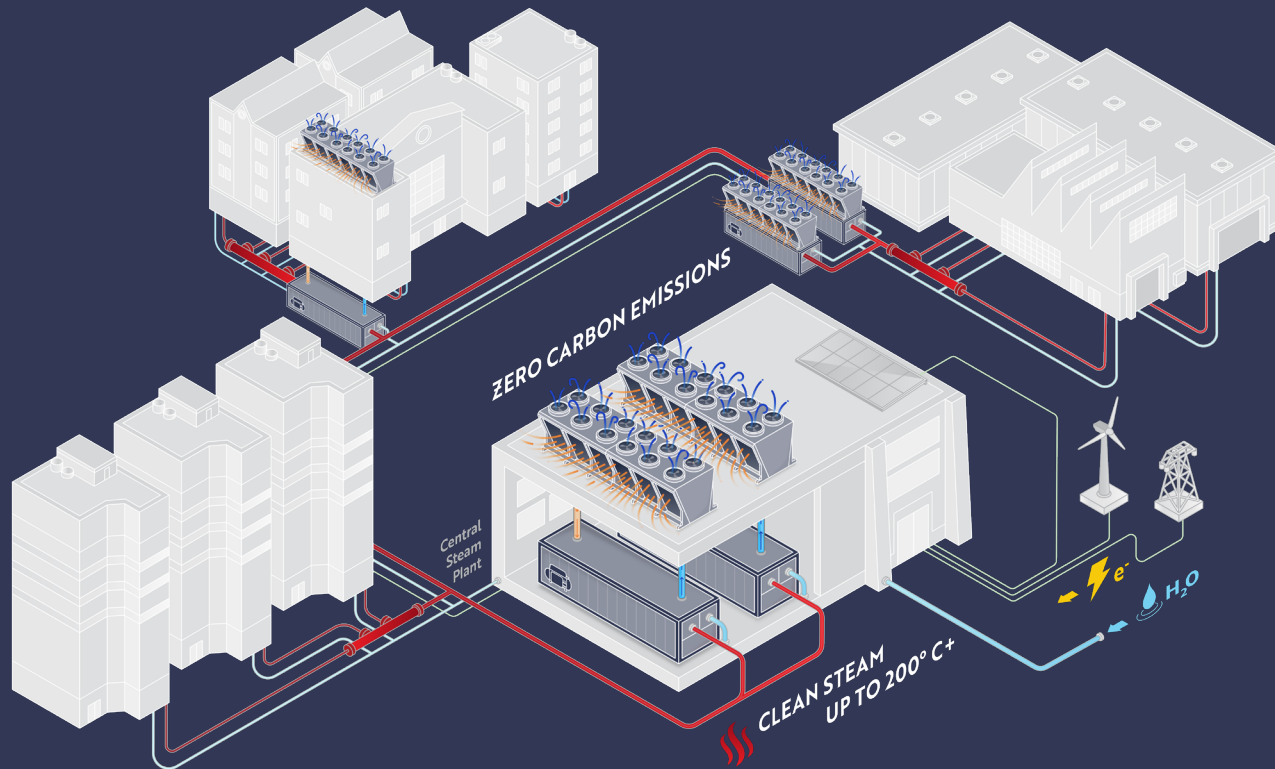
Reduce complexity, increase repeatability.

Consistent output for energy security and resilience

A mass-manufacturable and scalable solution enables rapid decarbonization



Case Study: Built Environment – De-steaming Campus



	Air-sourced steam	Ground-sourced hydronic
Energy Cost (\$/MWh for NG and electric, \$/kg for hydrogen)	70	70
CapEx (\$/MW)	\$ 500,000	\$9,750,000-25,000,000
Energy Efficiency	200%	444%
Annual Energy Costs	\$ 102,098	\$ 45,969
Annual O&M	\$ 11,000	\$ 11,000
Total Annual OPEX	\$ 113,098	\$ 56,969
Amortized Capex	\$ 58,730	\$1,145,231 - 2,936,491
Levelized Cost of Steam (\$/MWh)	\$ 59	\$412 - 1,026
Simple payback (AZ baseline, yrs)	-	165 - 436

Payback for de-steam

Thank you!
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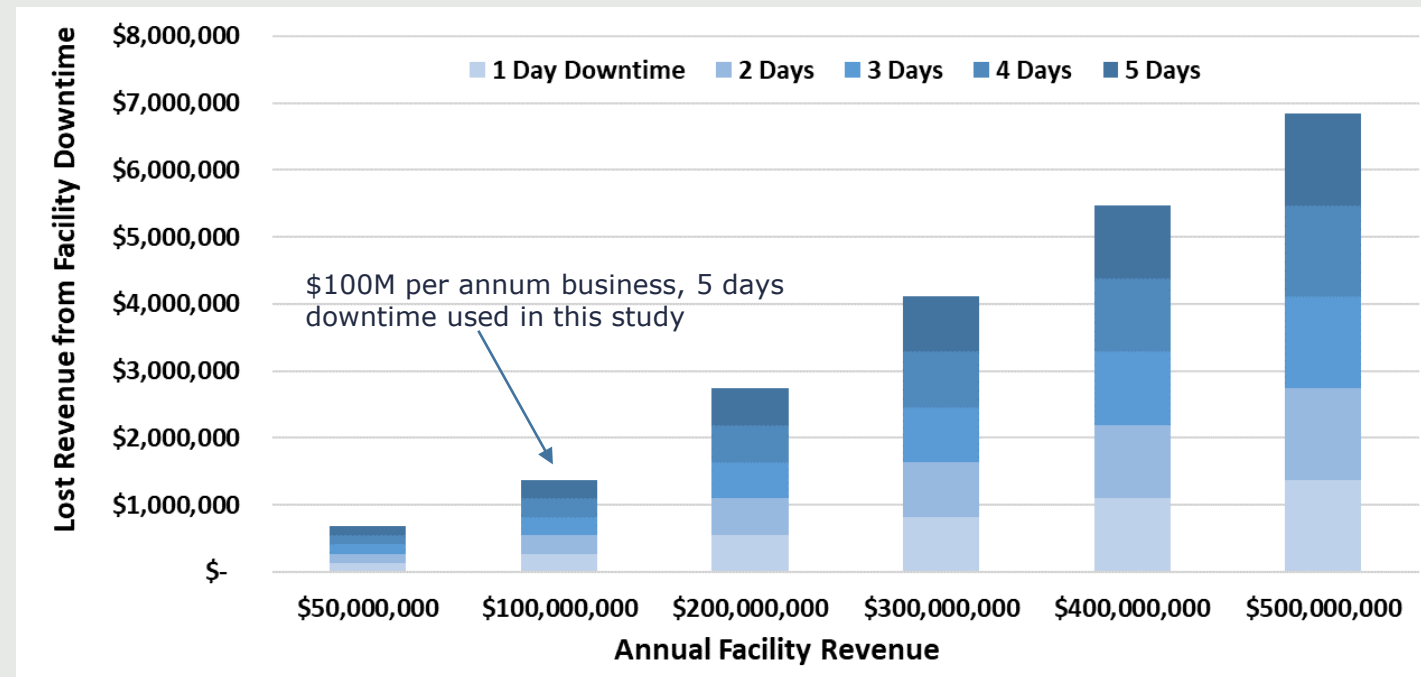
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Hidden Costs of Installing Waste Heat Equipment

- Careful consideration must be made based on cost to recover waste heat and the downtime required to install equipment

Category	Cost (\$/kW, 2023 dollars)	Description
Heat Recovery	650	Heat exchanger hardware for extracting heat, circulation pump, controls, piping
Labor/Materials	582	Labor costs for civil, mechanical, and electrical work; material costs for ductwork, piping, wiring
Project and Construction	350	General contractor markup and bonding, performance guarantees
Engineering and Fees	260	Project engineering and fees



"Updated Buildings Sector Appliance and Equipment Costs and Efficiencies," June 2018. [Online]. Available: <https://www.eia.gov/analysis/studies/buildings/equipcosts/archive/2018/pdf/full.pdf>.
 K. Darrow, R. Tidball, J. Wang and A. Hampson, "Catalog of CHP Technologies," U.S. Environmental Protection Agency, 2015.